predictronics
WE KNOW **WHAT HAPPENS NEXT**

The Predictronics Process for Industrial Solutions

One minute of downtime can cost tens of thousands of dollars. In the age of digital transformation, companies cannot fall behind their competitors when it comes to investing in technologies that impact productivity and profitability. Predictronics' solutions demystify industrial big data to give companies actionable insights, ultimately eliminating downtime and improving product quality for a worry-free industrial process.

1

Introduction

ONE HOUR

ACTIONS

Introduction to Predictronics

Overview of Predictronics' products and services

Customer discusses challenges, opportunities, goals, and requirements

OUTCOMES

Determine future tasks and schedule follow-up visit

Identify use cases relevant to identified challenges

Customer prepares list of critical assets and corresponding components and other relevant information

2

Workshop

TWO DAYS

ACTIONS

Customer shop floor tour

In-depth PDX solution and use case presentation

Customer presents criticality analysis and expectations

Technical discussion with customer stakeholders

OUTCOMES

Determine technical specifications of proposed solution based on target critical asset(s) and customer requirements

Provide proposal for proof-of-value pilot project in two weeks

3

Proof of Value

THREE MONTHS

ACTIONS

Develop pilot project that results in a replicable solution

Configure and implement pilot project solution

Pilot cost based on configuration service only – free trial of Predictronics software

OUTCOMES

Standardized value assessment

Deliver proposal, quote and master service agreement (MSA) for broader implementation

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